

CONTRACT



www.Fox8.com

WJW
5800 S. Marginal Rd
Cleveland, OH 44103
(216)431-8888

And:

Crossroads Media, LLC.
66 Canal Center Plaza
Suite 555
Alexandria, VA 22314

Contract / Revision 585511 /		Alt Order # 09850973
Product Crossroads GPS		
Contract Dates 10/25/12 - 11/03/12		Estimate # 1271
Advertiser Crossroads GPS		Original Date / Revision 10/23/12 / 10/23/12
Billing Cycle EOM/EOC	Billing Calendar Broadcast	Cash/Trade Cash
Station WJW	Account Executive Alexandra Bradley	Sales Office Washington DC
Special Handling		
Demographic Adults 35+		
IDB# 8433	Advertiser Code 12	Product Code 11
Agency Ref		Advertiser Ref

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Totals	
											Spots	Amount
N 1	8	10/25/12	10/25/12	M-F 4p-5p	4p-5p		1:00			NM	1	\$3,000.00
		JUDGE JUDY/JUDGE JUDY										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	---T---				1	\$3,000.00			
N 2	8	10/26/12	10/26/12	M-F 4p-5p	4p-5p		1:00			NM	1	\$3,000.00
		JUDGE JUDY/JUDGE JUDY										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	----F--				1	\$3,000.00			
N 3	8	10/29/12	10/29/12	M-F 4p-5p	4p-5p		1:00			NM	1	\$3,000.00
		JUDGE JUDY/JUDGE JUDY										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	M-----				1	\$3,000.00			
N 4	8	10/30/12	10/30/12	M-F 4p-5p	4p-5p		1:00			NM	1	\$3,000.00
		JUDGE JUDY/JUDGE JUDY										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	-T-----				1	\$3,000.00			
N 5	8	10/31/12	10/31/12	M-F 4p-5p	4p-5p		1:00			NM	1	\$3,000.00
		JUDGE JUDY/JUDGE JUDY										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	--W----				1	\$3,000.00			
N 6	8	11/01/12	11/01/12	M-F 4p-5p	4p-5p		1:00			NM	1	\$3,000.00
		JUDGE JUDY/JUDGE JUDY										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	---T---				1	\$3,000.00			
N 7	8	11/02/12	11/02/12	M-F 4p-5p	4p-5p		1:00			NM	1	\$3,000.00
		JUDGE JUDY/JUDGE JUDY										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	----F--				1	\$3,000.00			
N 8	8	10/25/12	10/25/12	M-F 1130p-12a	1130p-12a		1:00			NM	1	\$2,000.00
		SEINFELD										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	---T---				1	\$2,000.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions. printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. LocalTV does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity.



WJW
5800 S. Marginal Rd
Cleveland, OH 44103
(216)431-8888

www.Fox8.com

<u>Contract / Revision</u>	<u>Alt Order #</u>
585511 /	09850973

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
10/25/12 - 11/03/12	Crossroads GPS	1271

<u>Advertiser</u>	<u>Original Date / Revision</u>
Crossroads GPS	10/23/12 / 10/23/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
N 9	8	10/29/12	10/29/12	M-F 1130p-12a	1130p-12a		1:00			NM	1	\$2,000.00
		SEINFELD										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/29/12	11/04/12	M-----				1	\$2,000.00			
N 10	8	10/30/12	10/30/12	M-F 1130p-12a	1130p-12a		1:00			NM	1	\$2,000.00
		SEINFELD										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/29/12	11/04/12	-T-----				1	\$2,000.00			
N 11	8	10/31/12	10/31/12	M-F 1130p-12a	1130p-12a		1:00			NM	1	\$2,000.00
		SEINFELD										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/29/12	11/04/12	--W----				1	\$2,000.00			
N 12	8	11/01/12	11/01/12	M-F 1130p-12a	1130p-12a		1:00			NM	1	\$2,000.00
		SEINFELD										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/29/12	11/04/12	---T---				1	\$2,000.00			
N 13	8	10/25/12	10/25/12	M-Su 1a-2a LN Repeat Only	LN Repeat Only		1:00			NM	1	\$800.00
		FOX8 LATE NEWS ENCORE										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/22/12	10/28/12	---T---				1	\$800.00			
N 14	8	10/26/12	10/26/12	M-Su 1a-2a LN Repeat Only	LN Repeat Only		1:00			NM	1	\$800.00
		FOX8 LATE NEWS ENCORE										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/22/12	10/28/12	----F--				1	\$800.00			
N 15	8	10/29/12	10/29/12	M-Su 1a-2a LN Repeat Only	LN Repeat Only		1:00			NM	1	\$800.00
		FOX8 LATE NEWS ENCORE										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/29/12	11/04/12	M-----				1	\$800.00			
N 16	8	10/30/12	10/30/12	M-Su 1a-2a LN Repeat Only	LN Repeat Only		1:00			NM	1	\$800.00
		FOX8 LATE NEWS ENCORE										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/29/12	11/04/12	-T-----				1	\$800.00			
N 17	8	10/31/12	10/31/12	M-Su 1a-2a LN Repeat Only	LN Repeat Only		1:00			NM	1	\$800.00
		FOX8 LATE NEWS ENCORE										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/29/12	11/04/12	--W----				1	\$800.00			
N 18	8	11/01/12	11/01/12	M-Su 1a-2a LN Repeat Only	LN Repeat Only		1:00			NM	1	\$800.00
		FOX8 LATE NEWS ENCORE										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/29/12	11/04/12	---T---				1	\$800.00			
N 19	8	11/02/12	11/02/12	M-Su 1a-2a LN Repeat Only	LN Repeat Only		1:00			NM	1	\$800.00
		FOX8 LATE NEWS ENCORE										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/29/12	11/04/12	----F--				1	\$800.00			
N 20	8	10/25/12	10/25/12	M-F 6p-7p News	6p-7p News		1:00			NM	1	\$8,000.00
		FOX8 NEWS AT 6P										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/22/12	10/28/12	---T---				1	\$8,000.00			
N 21	8	10/26/12	10/26/12	M-F 6p-7p News	6p-7p News		1:00			NM	1	\$8,000.00
		FOX8 NEWS AT 6P										

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. LocalTV does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity.



WJW
5800 S. Marginal Rd
Cleveland, OH 44103
(216)431-8888

www.Fox8.com

<u>Contract / Revision</u> 585511 /		<u>Alt Order #</u> 09850973
<u>Contract Dates</u> 10/25/12 - 11/03/12	<u>Product</u> Crossroads GPS	<u>Estimate #</u> 1271
<u>Advertiser</u> Crossroads GPS		<u>Original Date / Revision</u> 10/23/12 / 10/23/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Totals Spots Amount	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	----F--				1	\$8,000.00			
N 22	8	10/29/12	10/29/12	M-F 6p-7p News	6p-7p News		1:00			NM	1	\$8,000.00
FOX8 NEWS AT 6P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	M-----				1	\$8,000.00			
N 23	8	10/30/12	10/30/12	M-F 6p-7p News	6p-7p News		1:00			NM	1	\$8,000.00
FOX8 NEWS AT 6P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	-T-----				1	\$8,000.00			
N 24	8	10/31/12	10/31/12	M-F 6p-7p News	6p-7p News		1:00			NM	1	\$8,000.00
FOX8 NEWS AT 6P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	--W----				1	\$8,000.00			
N 25	8	11/01/12	11/01/12	M-F 6p-7p News	6p-7p News		1:00			NM	1	\$8,000.00
FOX8 NEWS AT 6P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	---T---				1	\$8,000.00			
N 26	8	11/02/12	11/02/12	M-F 6p-7p News	6p-7p News		1:00			NM	1	\$8,000.00
FOX8 NEWS AT 6P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	----F--				1	\$8,000.00			
N 27	8	10/25/12	10/25/12	M-F 530a-6a	530a-6a		1:00			NM	1	\$3,000.00
FOX 8 NEWS AT 530A												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	---T---				1	\$3,000.00			
N 28	8	10/26/12	10/26/12	M-F 530a-6a	530a-6a		1:00			NM	1	\$3,000.00
FOX 8 NEWS AT 530A												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	----F--				1	\$3,000.00			
N 29	8	10/29/12	10/29/12	M-F 530a-6a	530a-6a		1:00			NM	1	\$3,000.00
FOX 8 NEWS AT 530A												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	M-----				1	\$3,000.00			
N 30	8	10/30/12	10/30/12	M-F 530a-6a	530a-6a		1:00			NM	1	\$3,000.00
FOX 8 NEWS AT 530A												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	-T-----				1	\$3,000.00			
N 31	8	10/31/12	10/31/12	M-F 530a-6a	530a-6a		1:00			NM	1	\$3,000.00
FOX 8 NEWS AT 530A												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	--W----				1	\$3,000.00			
N 32	8	11/01/12	11/01/12	M-F 530a-6a	530a-6a		1:00			NM	1	\$3,000.00
FOX 8 NEWS AT 530A												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	---T---				1	\$3,000.00			
N 33	8	11/02/12	11/02/12	M-F 530a-6a	530a-6a		1:00			NM	1	\$3,000.00
FOX 8 NEWS AT 530A												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	----F--				1	\$3,000.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. LocalTV does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity.



WJW
5800 S. Marginal Rd
Cleveland, OH 44103
(216)431-8888

www.Fox8.com

<u>Contract / Revision</u> 585511 /		<u>Alt Order #</u> 09850973
<u>Contract Dates</u> 10/25/12 - 11/03/12	<u>Product</u> Crossroads GPS	<u>Estimate #</u> 1271
<u>Advertiser</u> Crossroads GPS		<u>Original Date / Revision</u> 10/23/12 / 10/23/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Totals	
											Spots	Amount
N 34	8	10/25/12	10/25/12	M-F 5p-6p News	5p-6p News		1:00			NM	1	\$6,000.00
FOX8 NEWS AT 530P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	---T---				1	\$6,000.00			
N 35	8	10/26/12	10/26/12	M-F 5p-6p News	5p-6p News		1:00			NM	1	\$6,000.00
FOX8 NEWS AT 530P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	----F--				1	\$6,000.00			
N 36	8	10/29/12	10/29/12	M-F 5p-6p News	5p-6p News		1:00			NM	1	\$6,000.00
FOX8 NEWS AT 530P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	M-----				1	\$6,000.00			
N 37	8	10/30/12	10/30/12	M-F 5p-6p News	5p-6p News		1:00			NM	1	\$6,000.00
FOX8 NEWS AT 530P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	-T-----				1	\$6,000.00			
N 38	8	10/31/12	10/31/12	M-F 5p-6p News	5p-6p News		1:00			NM	1	\$6,000.00
FOX8 NEWS AT 530P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	--W----				1	\$6,000.00			
N 39	8	11/01/12	11/01/12	M-F 5p-6p News	5p-6p News		1:00			NM	1	\$6,000.00
FOX8 NEWS AT 530P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	---T---				1	\$6,000.00			
N 40	8	11/02/12	11/02/12	M-F 5p-6p News	5p-6p News		1:00			NM	1	\$6,000.00
FOX8 NEWS AT 530P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	----F--				1	\$6,000.00			
N 41	8	10/25/12	10/25/12	M-F 3p-4p	3p-4p		1:00			NM	1	\$2,400.00
RICKI LAKE												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	---T---				1	\$2,400.00			
N 42	8	10/26/12	10/26/12	M-F 3p-4p	3p-4p		1:00			NM	1	\$2,400.00
RICKI LAKE												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	----F--				1	\$2,400.00			
N 43	8	10/29/12	10/29/12	M-F 3p-4p	3p-4p		1:00			NM	1	\$2,400.00
RICKI LAKE												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	M-----				1	\$2,400.00			
N 44	8	10/30/12	10/30/12	M-F 3p-4p	3p-4p		1:00			NM	1	\$2,400.00
RICKI LAKE												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	-T-----				1	\$2,400.00			
N 45	8	10/31/12	10/31/12	M-F 3p-4p	3p-4p		1:00			NM	1	\$2,400.00
RICKI LAKE												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	--W----				1	\$2,400.00			
N 46	8	11/01/12	11/01/12	M-F 3p-4p	3p-4p		1:00			NM	1	\$2,400.00
RICKI LAKE												

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. LocalTV does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity.



WJW
5800 S. Marginal Rd
Cleveland, OH 44103
(216)431-8888

www.Fox8.com

<u>Contract / Revision</u> 585511 /		<u>Alt Order #</u> 09850973
<u>Contract Dates</u> 10/25/12 - 11/03/12	<u>Product</u> Crossroads GPS	<u>Estimate #</u> 1271
<u>Advertiser</u> Crossroads GPS		<u>Original Date / Revision</u> 10/23/12 / 10/23/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Totals Spots Amount	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	---T---				1	\$2,400.00			
N 47	8	11/02/12	11/02/12	M-F 3p-4p	3p-4p		1:00			NM	1	\$2,400.00
RICKI LAKE												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	----F--				1	\$2,400.00			
N 48	8	10/25/12	10/25/12	M-F 6p-7p News	6p-7p News		1:00			NM	1	\$8,000.00
FOX8 NEWS AT 630-7P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	---T---				1	\$8,000.00			
N 49	8	10/26/12	10/26/12	M-F 6p-7p News	6p-7p News		1:00			NM	1	\$8,000.00
FOX8 NEWS AT 630-7P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	----F--				1	\$8,000.00			
N 50	8	10/29/12	10/29/12	M-F 6p-7p News	6p-7p News		1:00			NM	1	\$8,000.00
FOX8 NEWS AT 630-7P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	M-----				1	\$8,000.00			
N 51	8	10/30/12	10/30/12	M-F 6p-7p News	6p-7p News		1:00			NM	1	\$8,000.00
FOX8 NEWS AT 630-7P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	-T-----				1	\$8,000.00			
N 52	8	10/31/12	10/31/12	M-F 6p-7p News	6p-7p News		1:00			NM	1	\$8,000.00
FOX8 NEWS AT 630-7P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	--W----				1	\$8,000.00			
N 53	8	11/01/12	11/01/12	M-F 6p-7p News	6p-7p News		1:00			NM	1	\$8,000.00
FOX8 NEWS AT 630-7P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	---T---				1	\$8,000.00			
N 54	8	11/02/12	11/02/12	M-F 6p-7p News	6p-7p News		1:00			NM	1	\$8,000.00
FOX8 NEWS AT 630-7P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	----F--				1	\$8,000.00			
N 55	8	10/25/12	10/25/12	M-F 5p-6p News	5p-6p News		1:00			NM	1	\$6,000.00
FOX8 NEWS AT 5P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	---T---				1	\$6,000.00			
N 56	8	10/26/12	10/26/12	M-F 5p-6p News	5p-6p News		1:00			NM	1	\$6,000.00
FOX8 NEWS AT 5P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	----F--				1	\$6,000.00			
N 57	8	10/29/12	10/29/12	M-F 5p-6p News	5p-6p News		1:00			NM	1	\$6,000.00
FOX8 NEWS AT 5P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	M-----				1	\$6,000.00			
N 58	8	10/30/12	10/30/12	M-F 5p-6p News	5p-6p News		1:00			NM	1	\$6,000.00
FOX8 NEWS AT 5P												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	-T-----				1	\$6,000.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. LocalTV does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity.



www.Fox8.com

WJW
5800 S. Marginal Rd
Cleveland, OH 44103
(216)431-8888

<u>Contract / Revision</u>	<u>Alt Order #</u>
585511 /	09850973

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
10/25/12 - 11/03/12	Crossroads GPS	1271

<u>Advertiser</u>	<u>Original Date / Revision</u>
Crossroads GPS	10/23/12 / 10/23/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Totals Spots Amount		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
N 59	8	10/31/12	10/31/12	M-F 5p-6p News	5p-6p News		1:00			NM	1	\$6,000.00	
FOX8 NEWS AT 5P													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/12	11/04/12	--W----				1	\$6,000.00				
N 60	8	11/01/12	11/01/12	M-F 5p-6p News	5p-6p News		1:00			NM	1	\$6,000.00	
FOX8 NEWS AT 5P													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/12	11/04/12	---T---				1	\$6,000.00				
N 61	8	11/02/12	11/02/12	M-F 5p-6p News	5p-6p News		1:00			NM	1	\$6,000.00	
FOX8 NEWS AT 5P													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/12	11/04/12	----F--				1	\$6,000.00				
Totals											61	\$270,400.00	

Time Period	# of Spots	Gross Amount	Net Amount
10/01/12 -10/28/12	17	\$76,400.00	\$64,940.00
10/29/12 -11/02/12	44	\$194,000.00	\$164,900.00
Totals	61	\$270,400.00	\$229,840.00

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. LocalTV does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity.

#

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:	Date:
------------------------------	--------------

I, Stephanie Maroney
do hereby request station time concerning the following issue:

Crossroads GPS (Grassroots Policy Strategies)

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Total Charges:

This broadcast time will be used by: Crossroads GPS

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"	
<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the office(s) being sought and the date(s) of the election(s) (if applicable):

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 3)

I represent that the payment for the above described broadcast time has been furnished by:

Crossroads GPS, 1404 New York Ave. NW, Washington DC 20005
 Margee Clancey-Treasurer Steven Law- Board Chairman (703)989-6167

and you are authorized to announce the time as paid for by such person or entity. The entity furnishing the payment, if other than an individual person, is:

☐ a corporation; ☐ a committee; ☒ an association; ☐ or other unincorporated group.

The names, offices, and addresses of the chief executive officers, directors, and/or authorized agents of the entity are named below (may be attached separately):

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACMENT OF ADVERTISING.

I agree to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), I also agree to prepare a script, transcript, or tape, which will be delivered to the station at least 24 before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER

7/30/12 *Steve Law* 703-299-1760
 Date Signature Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

☐ Accepted ☐ Accepted in Part ☐ Rejected

 Signature Printed Name Title